

## Broadband Subscriber Database

### Sample Country Profile

<b>Germany</b>	<b>Annual growth</b>	<b>Quarterly growth</b>	<b>Annual additions</b>	<b>Net additions Q4 01</b>	<b>End-Q1 02</b>	<b>End-Q4 01</b>	<b>End-Q3 01</b>	<b>End-Q2 01</b>	<b>End-Q1 01</b>
<b>Totals:</b>									
Population					83,029,536	83,029,536	83,029,536	83,029,536	83,029,536
Total access lines	4%	1%	2,060,000	280,000	52,795,000	52,280,000	52,000,000	51,400,000	50,810,000
PSTN lines	-5%	-1%	-1,589,000	-358,800	30,937,870	30,641,200	31,000,000	31,450,000	31,800,000
ISDN lines	20%	3%	3,649,000	638,800	21,857,130	21,638,800	21,000,000	19,950,000	19,010,000
Internet subscribers	15%	2%	3,500,000	500,000	28,000,000	27,500,000	27,000,000	26,000,000	25,000,000
<b>DSL: Though DT has a wholesale DSL offer, little or no interest has been shown in this due to its high price</b>									
Incumbent retail DSL subscribers (via own ISP) (a)	250%	57%	1,572,000	800,000	2,593,000	2,200,000	1,400,000	1,000,000	850,000
Wholesale DSL subscribers (via 3rd party ISP or operator) (b)	n/a	n/a	0	0	0	0	0	0	0
Incumbent total DSL subscribers (a+b)	250%	57%	1,572,000	800,000	2,593,000	2,200,000	1,400,000	1,000,000	850,000
CLEC DSL subscribers (unbundled lines) (c)	n/a	150%	100,000	60,000	150,000	100,000	40,000	0	0
Total DSL subscribers (a+b+c)	266%	60%	1,672,000	860,000	2,743,000	2,300,000	1,440,000	1,000,000	850,000
<b>Cable</b>									
Cable homes passed	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Cable TV subscribers	8%	2%	1,500,000	500,000	21,800,000	21,500,000	21,000,000	20,700,000	20,400,000
Cable broadband subscribers (d)	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
<b>TOTAL BROADBAND SUBSCRIBERS (a+b+c+d)</b>	<b>266%</b>	<b>60%</b>	<b>1,672,000</b>	<b>860,000</b>	<b>2,743,000</b>	<b>2,300,000</b>	<b>1,440,000</b>	<b>1,000,000</b>	<b>850,000</b>
<b>Operators</b>									
<b>Deutsche Telekom</b>									
Total access lines	3%	0%	1,340,000	200,000	50,900,000	50,700,000	50,500,000	50,400,000	49,900,000
PSTN lines	-5%	-1%	-1,664,000	-280,000	30,540,000	30,420,000	30,700,000	31,100,000	31,300,000
ISDN lines	17%	2%	3,004,000	480,000	20,360,000	20,280,000	19,800,000	19,300,000	18,600,000
Residential ISDN lines	19%	4%	1,780,000	380,000	11,198,000	11,180,000	10,800,000	10,350,000	9,700,000
Business ISDN	16%	1%	1,224,000	100,000	9,162,000	9,100,000	9,000,000	8,950,000	8,900,000





<b>Riodata: Has stopped operations in Germany due to bankruptcy</b>									
Business DSL subscribers	n/a	n/a	n/a	n/a	n/a	n/a	2,500	2,500	1,
Residential DSL subscribers	n/a	n/a	n/a	n/a	n/a	n/a	0	0	
Total DSL subscribers	n/a	n/a	n/a	n/a	n/a	n/a	2,500	2,500	1,
<b>Mannesmann Arcor</b>									
Telephone subscribers	24%	4%	500,000	100,000	2,720,000	2,600,000	2,500,000	2,400,000	2,300,
ISDN lines	67%	0%	40,000	0	110,000	100,000	100,000	100,000	80,
Internet subscribers	50%	0%	500,000	0	1,600,000	1,500,000	1,500,000	1,100,000	1,050,
DSL subscribers	n/a	25%	n/a	3,000	17,000	15,000	12,000	12,000	10,

