



ITU Telecommunication Indicators

Top 20 Public Telecommunication Operators

Ranked by 1997 revenue

Rank		Operator (Country)	Telecom revenue		Net income		Employees	
97	96		Total (US\$ million)	Change (96-97)	Total (US\$ million)	Change (96-97)	Total (000s)	Change (96-97)
1	1	NTT (Japan) a	71'591	7.1%	2'196	15.3%	226.0	-0.4%
2	2	AT&T (United States)	51'319	1.5%	4'638	-21.5%	127.8	0.9%
3	3	Deutsche Telekom (Germ.)	37'694	7.1%	1'843	87.9%	216.0	-5.9%
4	16	Bell Atlantic (United States) b	30'194	3.6%	2'455	-27.8%	62.6	1.3%
5	5	BT (United Kingdom) a	26'277	4.7%	2'908	-17.6%	124.7	-2.2%
6	4	France Télécom (France)	26'174	3.6%	2'482	605.4%	165.0	0.2%
7	14	SBC (United States) c	24'856	6.0%	1'474	-55.0%	118.3	7.7%
8	7	Telecom Italia (Italy)	24'204	9.9%	1'949	12.5%	126.1	-0.2%
9	6	GTE (United States)	23'260	9.0%	2'794	-0.1%	114.0	11.8%
10	8	BellSouth (United States)	20'561	8.0%	3'261	13.9%	81.0	-0.3%
11	9	MCI (United States)	19'653	6.3%	149	-87.6%	60.0	8.5%
12	12	DGT (China)	17'154	1.5%	467.7	-2.8%
13	11	Ameritech (United States)	15'998	7.2%	2'296	7.6%	74.4	12.4%
14	10	Telefónica (Spain)	15'577	17.8%	1'253	18.6%	92.2	0.0%
15	17	US West (United States)	15'235	18.0%	697	-40.8%	67.5	-2.6%
16	13	Sprint (United States)	14'874	5.9%	953	-19.5%	49.0	2.1%
17	18	Telebras (Brazil)	14'158	23.7%	3'493	42.1%	87.3	-2.5%
18	19	Telstra (Australia) d	11'915	4.9%	1'205	-29.8%	66.1	-13.6%
19	22	DDI (Japan) a	8'927	15.9%	63	‡
20	23	KPN (Netherlands)	7'671	8.4%	962	9.4%	32.7	1.3%
TOP 20			477'291	7.0%	37'072	-3.4%	2'358.4	-0.5%

Note: United States dollar values are obtained by using operator supplied exchange rate or ending period exchange rate. Net income is after tax. Change in revenue and net income based on local currency. ‡ Net Income was negative in 1996 and/or 1997. ... not available. ^a Year beginning 1 April. ^b Merged with Nynex in August 1997. ^c Merged with Pacific Telesis in April 1997. ^d Year ending 30 June.

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Last update: 14-Feb-01

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